

Build Expertise at Every Stage of Your Secured Finance Career

Practical courses developed and taught by leading secured finance experts and grounded in real-world practice, for individual professionals and the teams they lead.

18 live online courses	CPE credit offered for every live online course	\$0 on-demand series for members	SFCP industry certification
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FOR INDIVIDUAL PROFESSIONALS

Invest in Your Own Growth

- **Build your foundation or deepen a specialty** in ABL, factoring, legal, and cross-functional topics.
- **Validate your expertise** with the SFCP, which confirms your command of core secured finance principles to colleagues, clients, and peers.
- **Learn on your schedule** with on-demand series you can access on a computer, phone, or tablet.
- **Grow as a leader** through Leadership Essentials and structured mentoring with experienced industry leaders.

[View the course calendar →](#)

FOR TEAM LEADERS

Upskill Your Entire Group

- **Create consistent knowledge across your team** and support structured career development.
- **Bring custom training in house**, live online or on-site and built around your team's focus, with SFNet handling the logistics.
- **Certify your people** to strengthen technical expertise, reduce operational risk, and help attract and retain talent.
- **Put your membership to work** with on-demand series and most webinars at no extra cost.

[Ask about custom team training →](#)

Find the Right Format and Commitment

Member pricing shown first

Live Online Courses Expert-led on Zoom, typically 6–8 hours across 2–3 days. CPE credit for every live online course; CLE credit on certain legal topics. [Explore the course catalog](#) **\$650** member
\$750 nonmember

ASSET-BASED LENDING

Introduction to ABL
ABL Underwriting 1 & 2
Field Exam 1 & 2
ABL Loan Documentation
ABL Portfolio Management 1 & 2

FACTORING

Introduction to Factoring
Factoring Documentation
Factoring Underwriting
Factoring Portfolio Management

LEGAL

Introduction to Secured Finance
Workouts & Bankruptcy

CROSS-FUNCTIONAL

Financial Statement Analysis 1 & 2
Business Development 1 & 2

On-Demand Series

Learn on your time

Appraisal, Factoring, Legal, and Workout & Bankruptcy series.

\$0 member

\$130/module; \$390–\$650/series

Webinars

Live and relevant

Timely issues, added throughout the year. [See upcoming webinars](#)

Most \$0 for member firms

SFCP Certification

Earn a credential

Five qualifying courses (26–28 hours, including one leadership course) and an online exam, all within 18 months. [Learn about the SFCP](#)

\$3,000 + \$295 exam

Saves vs. à la carte

Leadership Essentials

Big skills, small investment

Live online courses of 2–4 hours: Critical Leadership Strategies, How to Be the Trusted Advisor, and Overcoming Objections and Pushback.

\$295 per course

Mentoring Program

Build relationships

11-week traditional and reverse mentoring cohorts with one-on-one and group sessions.

11 weeks

Contact Denise for details

Put Your SFNet Membership to Work

Build expertise, earn credentials, sharpen leadership skills, and strengthen your team.

Denise Castagna

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