

### SFNet's 2026 Media Kit





SFNet.com



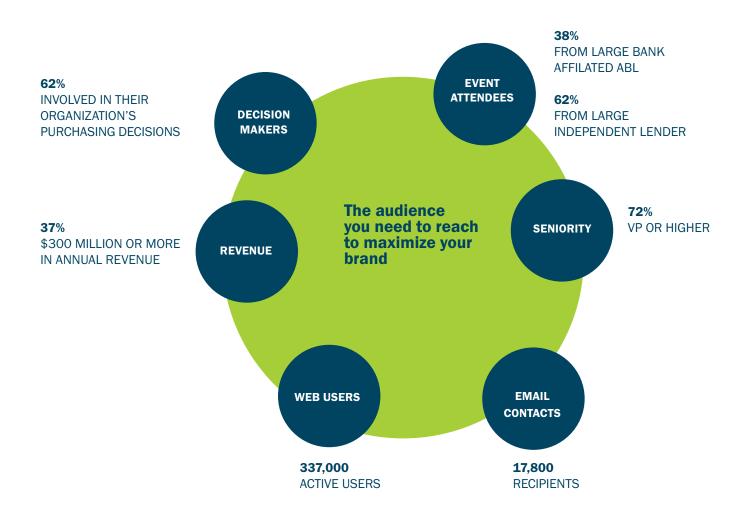
Connect with the secured lenders, finance companies, factors, service providers and others who do the crucial work of providing the capital that fuels the global economy. With over \$4 trillion in volume, the secured finance industry is a force in the U.S. GDP.

SFNet is the trusted authority for news, data, networking and insights and the catalyst that brings together these influential secured finance professionals from around the globe. Align with our diverse community and expand your network today.

# We offer access to top industry leaders

### Our network connect to top decision makers, opinion

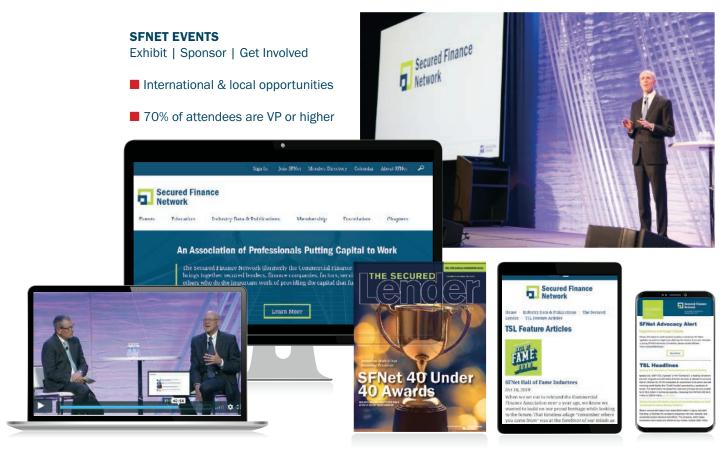
leaders and affluent consumers



**MEDIA KIT** 2026

## offerings

SFNet offers several cost-effective ways for you to reach influential business professionals



### SFNET.COM

Multimedia Ads | Blended Content

- 32,000 monthly unique visitors
- 19,000 sessions per month
- 355,000 events per month

### **TSL EXPRESS**

Daily morning e-newsletter featuring industry ■ 128,000 unique visitors from headlines, trending articles, deals, hires, promotions and company news.

■ More than 17,800 recipients

### THE SECURED LENDER MAGAZINE

Print Ads | Partnered Editorial

- 6 issues per year
- Circulation 6,200

### **TSL DIGITAL EDITION**

**Eblast Sponsorship** 

- over 100 countries
- more than 17,800 recipients

### **SOCIAL MEDIA**

■ LinkedIn 9,700 followers

MEDIA KIT 2026



## Sponsorships & exhibits 2026 SFNet Events







### Why Sponsor an SFNet Event?

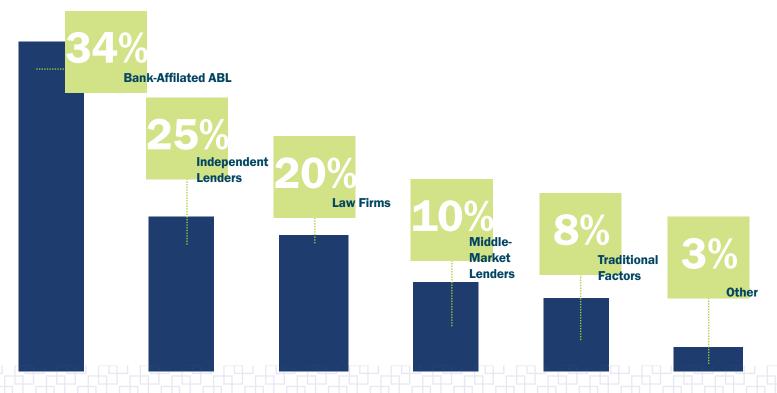
**National and International Brand Exposure:** Gain visibility and recognition among key industry players from diverse regions nationally and internationally.

**Networking Opportunities:** Enjoy exclusive access to a diverse group of secured finance professionals, fostering valuable partnerships and relationships.

**Professional Development:** Position your company as a thought leader by participating on panels, introducing keynote speeches, or delivering educational content.

**Fostering Communities of Shared Interest:** Engage with like-minded professionals, sparking deal flow opportunities and profitable collaborations.

## **Event demographics**



### **Annual Convention**

900+

20+

3+ Days

attendees

showcase exhibit booths

of sponsorship exposure

## Upcoming 2026 SFNet events





Supply Chain Conference TBD, New York, NY

SFNet Asset-Based Capital Conference February 10-11, 2026, Las Vegas, NV

Emerging Leaders Summit April 15, 2026, Atlanta, GA

**Independent Finance Roundtable** April 16, 2026, Atlanta, GA

**International Lending Conference** May 19-20, 2026, London UK

Women in Secured Finance Conference June 10-11, 2026, New York, NY

**40 Under 40 Awards** June 11, 2026, New York, NY

82nd Annual Convention November 10-12, 2026, Chicago, IL

### **SFNet Event Sponsorship Pricing**

Please see details for specific event sponsorship packages online at SFNet.com.

Or contact James Kravitz, Chief Business Development Director T: (917) 881-1247 ■ jkravitz@sfnet.com

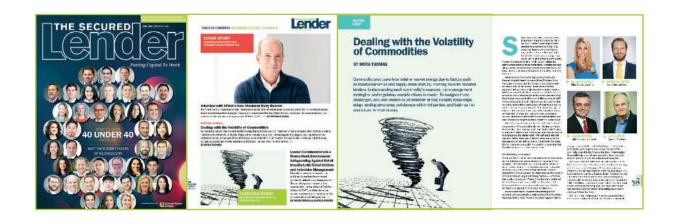


## The Secured Lender



## The most trusted industry news source

Published for more than 30 years, with over 9,000 readers per issue, SFNet's *The Secured Lender* has an audience that is engaged and refers to the magazine often. **47**% of respondents to our reader survey have taken action as a result of reading advertisements in the publication.



### The power of buzz is still alive in print

A survey by Broadsheet found **82**% **of respondents say that trade media directly impacts purchase decisions**. This indicates a deeper engagement with content that is directly related to their industry and business needs.

### Print demographics

### engagement

71%

Of readers are involved in their organization's purchasing decisions

Minutes on average spent reading each issue

Of TSL readers save the magazine to refer back to at a later date

### readership

71% 29% 94%

90% 21%

VP or higher

Bachelor's or higher

Regularly visit social media

Number of employees over 20,000

### revenue

\$300 million or more

1%

\$200 to \$299 million

\$100 to \$199 million

\$10 to \$99 million

\$1 to \$9.9 million

### purchasing power

Involved in making purchasing decisions Approve/authorize

### \* Products/services involved in purchasing:

legal services 36%, field examination 32%, valuations 29%, turnaround management 27%, risk management 23%, liquidations 23%, credit insurance 22%, software 21%, investigations 19%, search, filing, and document retrieval 18%, collections 16%

Source: Readex 2019 survey of The Secured Lender readers

### 2026 editorial calendar

### January/February:

### Capital Markets/ What's Next in 2026?

This issue brings together forward-looking perspectives from across the secured finance world. Readers will find insights on emerging risks, evolving opportunities, and the key trends that will shape the industry in the year ahead.

### **Bonus Distribution:**

### **SFNet Asset-Based Capital Conference**

Mail Date: 2/5/26 Editorial Due: 12/2/25 Ad Reservations: 12/2/25 Ad Material: 1/5/26

### June:

### SFNet 40 Under 40 Awards

This issue honors the recipients of SFNet's 2026 40 Under 40 Awards and highlights professional development topics.

### **Bonus Distribution:**

### SFNet 40 Under 40 Awards

Mail Date: 6/9/26 Editorial Due: 4/8/26 Ad Reservations: 4/27/26 Ad Material: 5/1/26

### September/October:

### **Alliance Partner Issue**

This special issue will bring together insights from leading associations representing the industries our members serve—such as bakery, distillery, agriculture and staffing. This issue will deliver sector-specific perspectives on lending challenges, growth opportunities, and evolving financial needs. It also offers SFNet members unique advertising opportunities to stand out and showcase their expertise—plus, this issue will be distributed to prospective borrowers in these critical markets.

Mail Date: 9/25/26 Editorial Due: 7/22/26 Ad Reservations: 7/27/26 Ad Material: 8/5/26

### March:

### **Women in Secured Finance**

In addition to profiles of women making their mark in the industry, in this issue we will explore stories of trailblazing women who are driving growth, leading change, and mentoring the next generation.

### **Bonus Distribution:**

### **Women in Secured Finance Conference**

Profile Submission Date (Open to SFNet

Members Only): December 19.

Mail Date: 3/10/26 Editorial Due: 1/20/26 Ad Reservations: 1/23/26 Ad Material: 2/3/26

### July/August:

### TSL Data/Deals Issue and Great Places to Work Profiles

This annual data issue provides the data you need to run and grow your business, including SFNet's quarterly ABL and factoring surveys as well as our Market Pulse. This issue also features prominent member deals as well as Great Places to Work profiles showcasing SFNet members. Profiles Due: 6/16/26

### **Bonus Distribution:**

### **Colleges and law schools**

Mail Date: 8/10/26 Editorial Due: 6/16/26 Ad Reservation: 6/23/26 Ad Material: 7/2/26

### **November:**

### **Industry Awards and**

### **Convention Issue**

Celebrating SFNet's 82nd Annual Convention! Both the November issue and the Annual Convention panels will cover the most pressing end-of-year issues to help you see around corners in order to plan for 2027. This issue also highlights the winners of SFNet's IMPACT and Hall of Fame Awards.

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### **Bonus Distribution:**

### **SFNet's 82nd Annual Convention**

Mail Date: 11/5/26 Editorial Due: 9/8/25 Ad Reservations: 9/22/26 Ad Material: 10/2/26

### SFNet rates & specs: print

### 2026 Print Rate Card

Ad Type	1X	4X	8X	16X	24X
Full Page B&W	\$3,495	\$3,375	\$3,235	\$2,990	\$2,760
Full Page Color	\$5,190	\$5,060	\$4,930	\$4,685	\$4,445
TOC Splash	\$3,565	\$3,545	\$3,380	\$3,210	\$3,110
1/2 Page	\$2,470	\$2,385	\$2,280	\$2,170	\$2,060
1/2 Page Spread	\$4,930	\$4,760	\$4,560	\$4,335	\$4,120
1/3 Page	\$2,045	\$1,965	\$1,900	\$1,785	\$1,700
1/3 Page, 3 pages	\$6,005	\$5,725	\$5,405	\$5,255	\$5,515
Double Page Spread	\$7,015	\$6,750	\$6,475	\$5,995	\$5,515
Inside Covers	\$6,150	\$5,830	\$5,525	\$5,130	\$4,495
Back Cover	\$6,660	\$6,325	\$6,020	\$5,780	\$5,545
Sponsored Content: Full Page + Content	\$10,000	-	-	-	-
Sponsored Content SFNet Express \$2500	\$2,500	-	-	-	-

<sup>\*</sup> Sponsored content information: A 2,000-word article written by our freelance writer for an additional fee or by your company, designed by *The Secured Lender* staff, on a topic of your choosing, based on your research and insights. You will receive a PDF of the published article to place on your company's website and for marketing purposes. A full-page, four-color ad within your feature in *TSL*. 25 copies of the issue featuring your article. The article will be featured in *TSL* Express, in the month of publication, summarizing the print article with a link to the article online.

Note: The Secured Lender retains copyright and has final say on content/design \*\* Only one article will be featured per issue (excludes June and November issues).

\*\* TSL Express sponsored content: Please keep in mind that sponsored content should be educational in nature in order to attract the largest audience.

2,000 word maximum, please submit in Word. The content "preview" will be featured in *TSL Express* for five days (Monday-Friday) with a link to the full content on SFNet's website. Artwork is created by *The Secured Lender* staff. Content is proofread by editorial staff. If any substantive changes are required, we will get permission from the advertiser. Charts are welcomed. Please include a bio of the author along with full contact details including email and website.

Ad Spots	File Size (WXH)	Bleed Size
Full page, bleed	8.5 ″ x 10.875"	8.75 ″ x 11.125 ″
Full page, no bleed	8" x 10"	n/a
TOC Splash	2" x 10"	n/a
The TSL Notes: 1/3 page ad	4.5" x 4.5"	n/a
The TSL Notes: 1/2 page ad	6.875" x 4.5"	n/a
The TSL Notes: 1/2 page spread	17" x 5.125"	17.25 ″ x 5.25 ″
Double page spread	17″ x 10.875″	17.25 ″ x 11.125 ″

### File set-up Info:

For full-page bleed ads, include a bleed allowance of 0.125" on each edge that bleeds. (For example, the bleed size of a full-page ad that bleeds off all four edges would be 8.75" x 11.125"). Marks must be offset at least 0.125" from the trim edge.

### **Preferred file format:**

PDF/X-1a:2001 (Use the PDF/X-1a preset in QuarkXPress, InDesign, or Illustrator.) All color images must be CMYK. Images: 400 dpi. Line art: 1200 dpi.

### Ad delivery instructions:

Email PDF ads to Eileen Wubbe at ewubbe@sfnet.com.

### Put your capital to work with SFNet today

### **Contact James Kravitz**

**Chief Business Development Director** 

(917) 881-1247 **■** jkravitz@SFNet.com

# SFNet digital properties



## Consistency, integration and synergy





SFNet 360 digital marketing: our digital media channels offer fast, responsive access...anytime.

### SFNet.com

### Real-time connections for key decision makers

SFNet.com serves as an all-encompassing hub for secured finance professionals. It provides a wealth of resources that industry professionals count on, from the latest industry news, essential data and insights, and professional development opportunities to upcoming events and the ability to connect with other SFNet members.

### TSL digital edition

### Your audience is on the move and so are we

More than 147,000 unique visitors from over 100 countries...and with a growing audience. Notification emails are sent to over 17,800 readers every month. Opportunities include digital ads and exclusive sponsorship of the eblast notification.

### **TSL** Express

### The daily eblast most read in the industry

Our daily enewsletter reaches more than 16,500 subscribers, delivering breaking industry news, deals and personnel announcements. It receives substantial opens and click-thru rates and offers three separate ad placement opportunities.

### **SFNet's Secured Finance Deal Table**

SFNet launched its interactive, sortable Deal Chart in 2023. From the largest syndicated deals to the smaller independent ones, the SFNet Deal Chart is your key to staying up to date on the industry.

### TSL sponsored content

Highlight your thought leadership. 52% of B2B customers claim that they are "definitely" more likely to buy from a brand after reading their content. Sponsored content opportunities are available in both print and digital.

SFNET MEDIA KIT

## Digital demographics

SFNet.com

345k 982k

**68.2% 51.2%** 

Active users

Page views

Return visitors

Visitors in the 24-44 age group

TSL Express readership

16+k 3+k 72\*% 68\*%

Contact list

Daily

Read Express at least once a week

Cite Express as highly vauluable

### TSL Digital Issue

99k

Total replica page views

**12** 

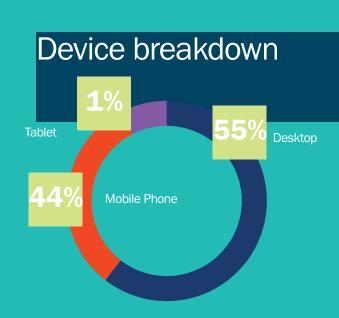
Minutes total reading duration

**31**%

Returning reader percentage

**128**k

Visitors from 100 countries



### SFNet rates & specs: digital

### 2026 Digital Rate Card + Specifications

Digital product	Ad name	Ad size	GIF or JPEG	Price
TSL Digital Notification	Leaderboard	650px X 165px	500 kb	\$1,450
TSL Express	Leaderboard	650px X 165px	500 kb	Leaderboard/Headline
	Headline Leaderboard	650px X 165px	500 kb	5 editions: \$3,370   15 editions: \$8,500
	Middle/Lower Box	650px X 165px	500 kb	30 editions: \$14,460   60 editions: \$25,200
				Middle/Lower:
				5 editions: \$2,974   15 editions: \$7,500
				30 editions: \$12,720   60 editions: \$22,200
SFNet.com Homepage	Leaderboard	728px X 90px	500 kb	\$1,800
SFNet.com Middle Homepage	Leaderboard	728px X 90px	500 kb	\$1,500
SFNet.com (run of site)	Feature Box (news pages)	250px X 550px	500 kb	\$5,000
SFNet.com Interior	Feature Box	300px X 250px	500 kb	\$1,000
SFNet.com (Deal Table)	Leaderboard	728px X 90px	500 kb	\$1,000

Rich media (excludes email newsletter banner ads and mobile ads)

We accept Java-script, HTML and others

(please inquire). All expenses related to serving rich media ads will be the responsibility of the advertiser

### Third party networks

• For on-site banner ads and mobile ads:

We accept creative from most major ad serving networks for on-site banner ads and mobile ads (please inquire).

For newsletter banner ads: We do not accept click tracking tags or third-party impression tags for enewsletter banner ads.

Third party tags are accepted for mobile placements, except on the enewsletter.

### Put your capital to work with SFNet today

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Contact James Kravitz, Chief Business Development Director (917) 881-1247 jkravitz@SFNet.com

## SFNet info & contacts

### **General policies**

All rates and discounts are subject to change with 30-day notice to current advertisers. *The Secured Lender* does not accept employment opportunity advertisements. All advertising is subject to approval by the editor-in-chief.

### **Cancellations:**

Cancellations must be submitted in writing and will not be accepted after space reservation closing date. Electronic advertising cancellations must be received at least 30 days prior to scheduled date.

### **Inserts:**

Advertiser-supplied inserts will be based on space availability.

### **Published by:**

Secured Finance Network 370 Seventh Avenue, Suite 1801 New York, NY 10001 T: (212) 792-9390 tsl@sfnet.com

### Ad sales contact:

James Kravitz
Chief Business Development Director
T: (917) 881-1247
jkravitz@sfnet.com

### **Editorial topics contact:**

Michele Ocejo, Editor-in-Chief The Secured Lender T: (212) 792-9396 mocejo@sfnet.com

### **Print & digital art submission contact:**

Eileen Wubbe, Senior Editor The Secured Lender T: (646) 839-6082 ewubbe@sfnet.com

### **Art Director contact:**

Aydan R. Savaser, Operations Director T: (212) 792-9399 asavaser@sfnet.com

### **Event info contact:**

Hilary Scherer, Director of Events T: (646) 656-3368 hscherer@sfnet.com