



COVID-19 Small Business Survey

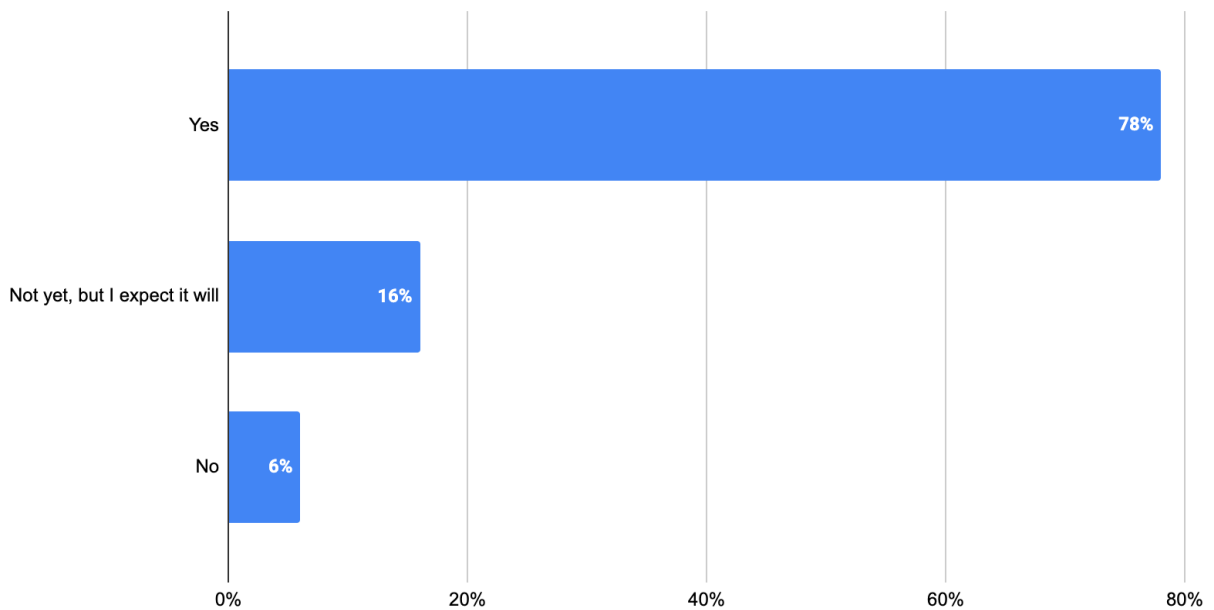
March 30th, 2020

(1000+ survey respondents from Azlo's small business customer base. 65% of survey respondents were single-member companies, 35% had employees.)

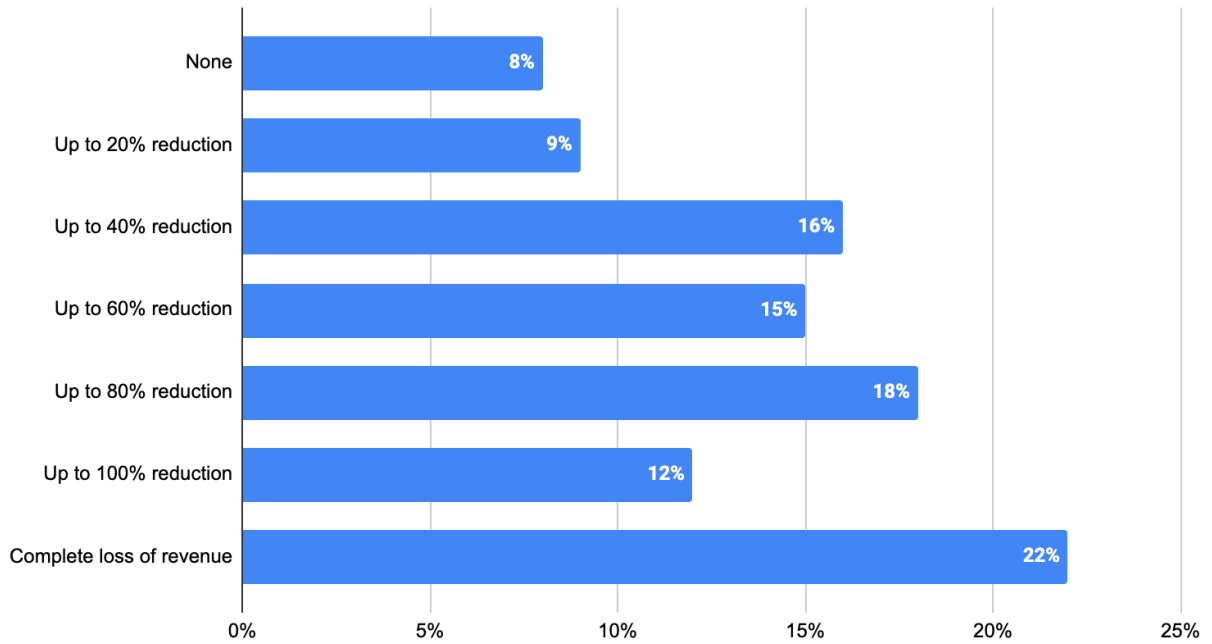
Key points:

- 94% say COVID-19 has negatively affected their business or soon will. Only 6% said it wouldn't.
- 34% expect COVID-19 will cause up to a 100% reduction in monthly revenue
- 53% are saving cash to weather the storm
- 44% are researching government stimulus programs
- 36% are trying to get loans
- 32% are spinning up a new business
- 73% want a government stimulus package to survive
- 62% want more aggressive measures to stop the spread of the virus
- 42% want easier access to credit

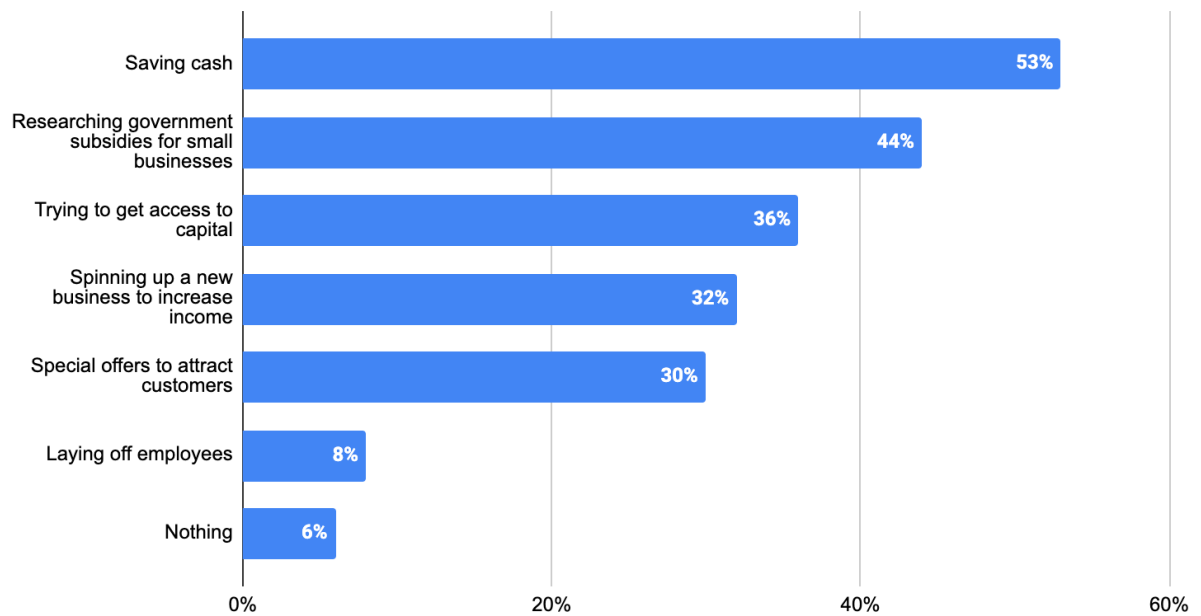
Has the Coronavirus (COVID-19) outbreak negatively affected your business?



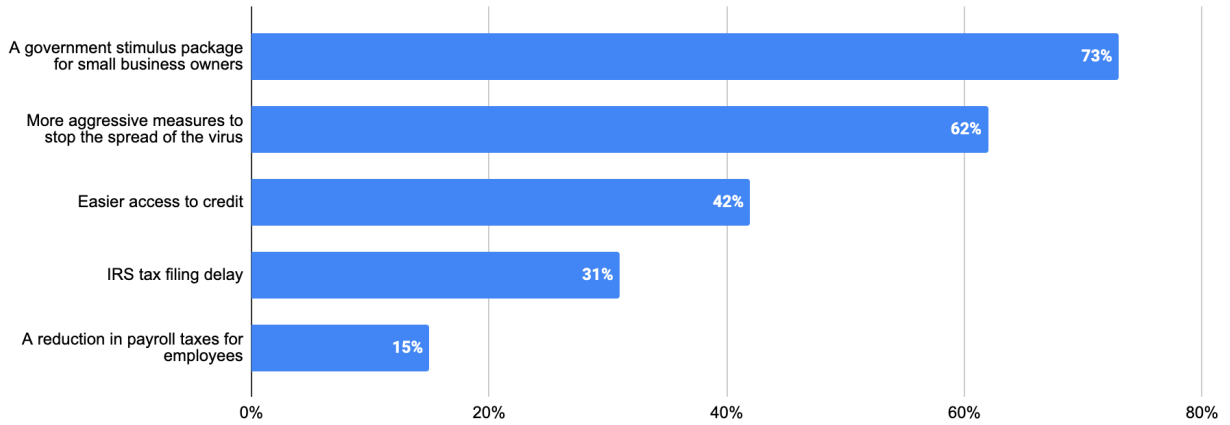
What monthly revenue shortfall are you expecting?



What are you doing to prepare your business for the Coronavirus outbreak?



Which items do you believe will help mitigate the impact of Coronavirus on your business?



What topics are top-of-mind right now?

