## Secured Finance Network

Third Quarter 2015 Asset-Based Lending Index

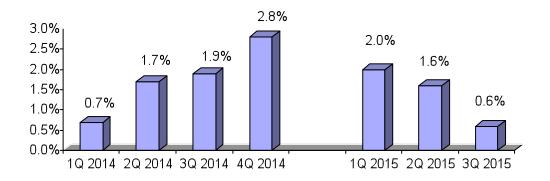
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Introduction

- This Quarterly Asset-Based Lending Index was developed to help Secured Finance Network members and external constituencies monitor industry trends.
- 25 of the largest SFNet members engaged in asset-based lending provided data for this Index.
- The mix of reporting members changes from time to time. Also, they occasionally revise previously reported data. In these instances, data from prior indices is restated.
- This survey was conducted by R.S. Carmichael & Co. on behalf of the SFNet.

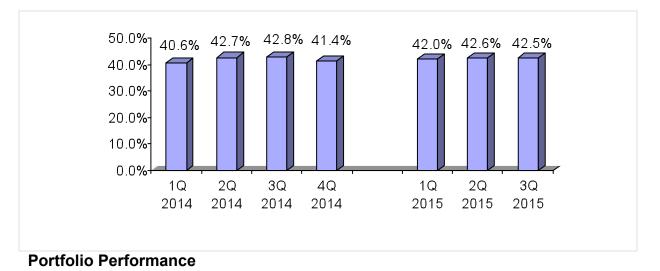
**Business Development** 

- Total committed credit lines increased 0.6% in 3Q 2015 compared to the previous quarter.
- Compared to the same quarter in 2014, total commitments grew 7.0%



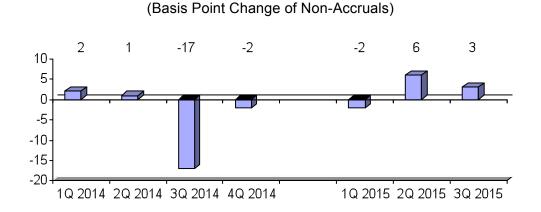
(Percentage Change of Total Commitments)

- Lenders' <u>new</u> credit commitments in 3Q 2015 were 11.3% below the previous quarter and 7.8% below the same quarter in 2014.
- Credit line utilization as of September 30, 2015, was 42.5%. This was below the previous quarter and the same quarter in 2014.

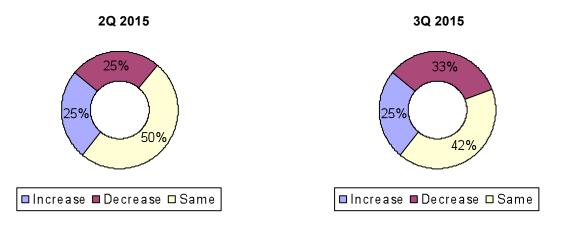


(Loans Outstanding as a Percentage of Total Credit Commitments)

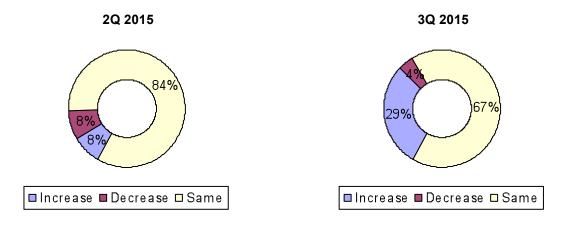
• Lenders' non-accruing loans in 3Q 2015 as a percentage of total asset-based loans outstanding were above the previous quarter.



• 33% of lenders reported a <u>decrease</u> in non-accruals in 3Q 2015 compared to the prior quarter. In 2Q 2015, 25% had reported a decrease.



• With respect to gross write-offs, 71% of lenders reported either a decrease or the same level of write-offs in 3Q 2015.



• Gross write-offs as a percentage of total asset-based loans outstanding continued to be at a very low level in 3Q 2015.