SFNet Version August 2, 2011



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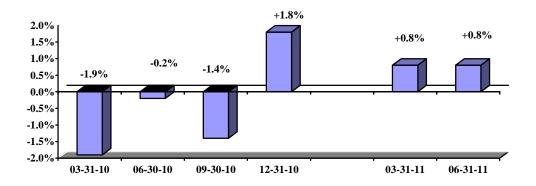
## Quarterly Asset-Based Lending Index Second-Quarter 2011

## Introduction

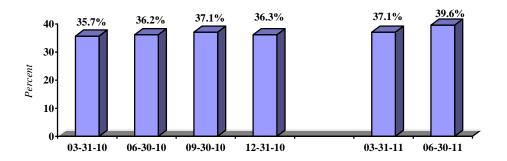
- This Quarterly Asset-Based Lending Index was developed to help Secured Finance Network members and external constituencies monitor industry trends.
- 20 of the largest SFNet members engaged in asset-based lending provided data for this Index. The mix of reporting members has changed slightly from time to time. In these instances, data from previous indices was restated.
- This survey was conducted by R.S. Carmichael & Co., White Plains, NY on behalf of the Secured Finance Network.

## **Business Development**

- Total committed credit lines in 2Q 2011 increased 0.8% over 1Q 2011.
- Compared to 2Q 2010, total credit commitments were up by 2.0%.



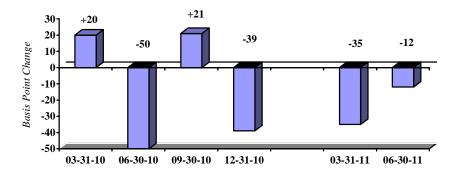
- Lenders' <u>new</u> credit commitments originated in the second-quarter of 2011 grew by 8.2% over the prior quarter. Moreover, 47% of lenders reported an increase in new credit commitments in the quarter.
- Utilization of lenders' credit lines increased to 39.6% in the second-quarter of 2011.



(Loans Outstanding as a Percentage of Total Credit Commitments)

## **Portfolio Performance**

• Lenders' non-accruing loans as a percentage of their total asset-based loans outstanding decreased 12 basis points in the second-quarter of 2011.



1Q 2011 2Q 2011

Same

37%

Same

21%

• 42% of lenders reported a <u>decrease</u> in non-accruals in 2Q 2011 compared to the prior quarter.

• With respect to gross write-offs, 79% of lenders reported either a <u>decrease</u> or the same level in the second-quarter of 2011 over the prior quarter.

