SFNet Version October 28, 2010



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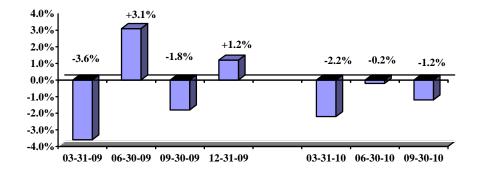
## Quarterly Asset-Based Lending Index Third-Quarter 2010

## Introduction

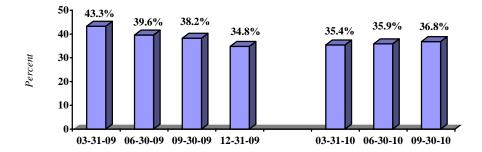
- This Quarterly Asset-Based Lending Index was developed to help Secured Finance Network members and external constituencies monitor industry trends.
- 20 of the largest SFNet members engaged in asset-based lending provided data for this Index. The mix of reporting members has changed slightly from time to time. In these instances, data from previous indices was restated.
- This survey was conducted by R.S. Carmichael & Co., White Plains, NY on behalf of the Secured Finance Network.

**Business Development** 

• Total committed credit lines in 3Q 2010 decreased 1.2% from the previous quarter.



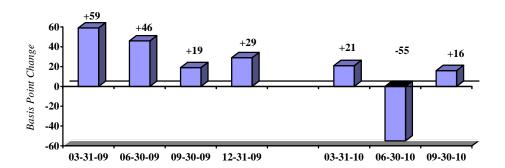
- Lenders' <u>new</u> credit commitments originated in the third-quarter of 2010 increased 2.7% over the prior quarter. 35% of lenders reported an increase in new credit commitments in the third-quarter.
- Utilization of lenders' credit lines increased in the third-quarter of 2010 to 36.8%.

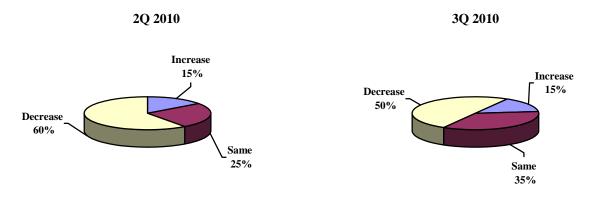


(Loans Outstanding as a Percentage of Total Credit Commitments)

**Portfolio Performance** 

• Lenders' non-accruing loans as a percentage of their total asset-based loans outstanding increased 16 basis points in the third-quarter of 2010.





• 50% of lenders reported a <u>decrease</u> in non-accruals in 3Q 2010 over the prior quarter.

• With respect to gross write-offs, 80% of lenders reported either a decrease or the same level in the third-quarter of 2010 over the prior quarter.

